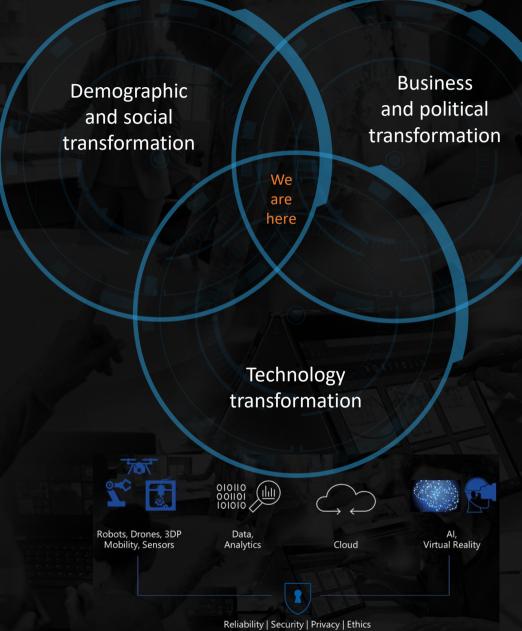




Change is everywhere ...

- Globalization of employment
- Globalization of consumption
- Millennial
- Population Aging
- Inequality growth
- Climate change
- Urbanization
- Health and life expectancy
- Customization in scale



- Reputation vulnerability
- Transparency
- Customer power of choice
- Globalization of competition
- Globalization of customers
- Increase of populism
- Increase of nationalism
- China and India
- Regulation
- Value chain disruption

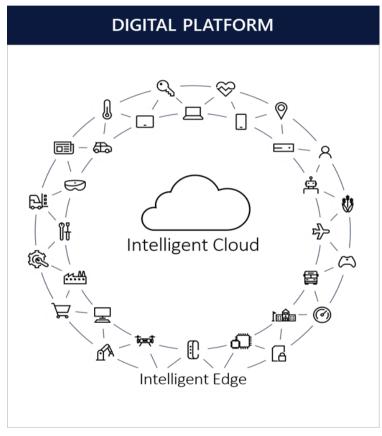






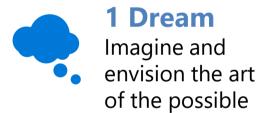
The roadmap to transformation

Digital Capability



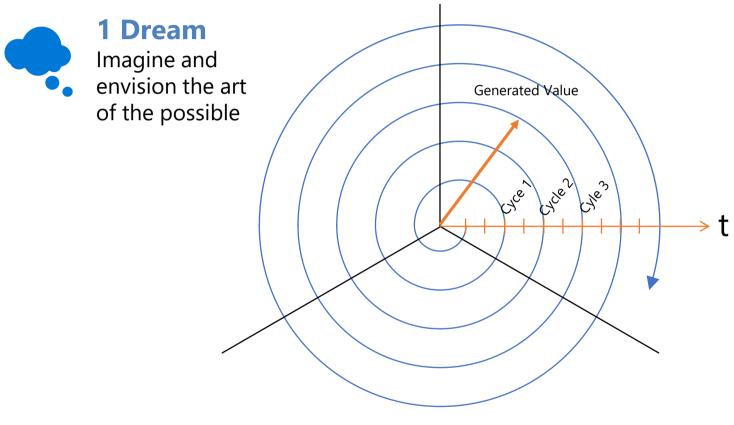


Leadership Capability









2 Design

Design to realize the value of the vision



Deliver, adopt and realize the vision and value



Customer defines value



GC

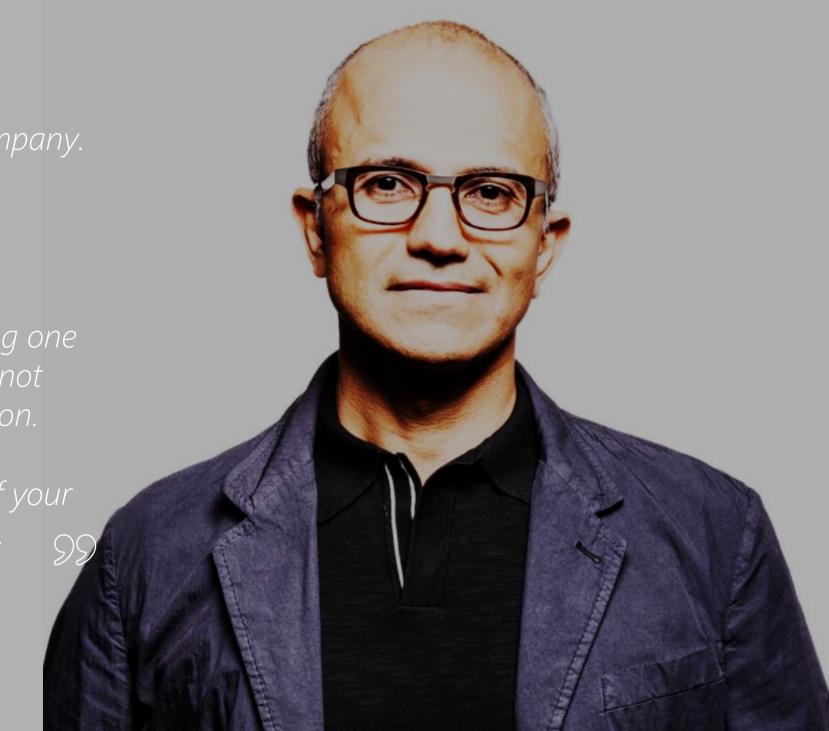
Every company is a software company.

You have to start thinking and operating like a digital company.

It's no longer just about procuring one solution and deploying one. It is not about one simple software solution.

It's really you yourself thinking of your own future as a digital company.

Satya Nadella, CEO, Microsoft





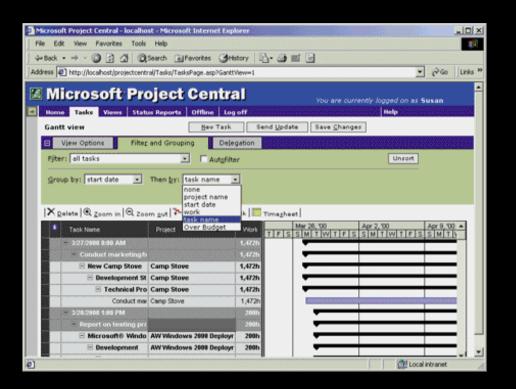


MCR@SOFT

Microsoft Project Version 1.00

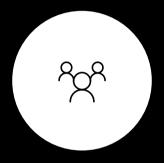
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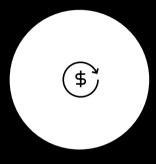




Born in the Cloud



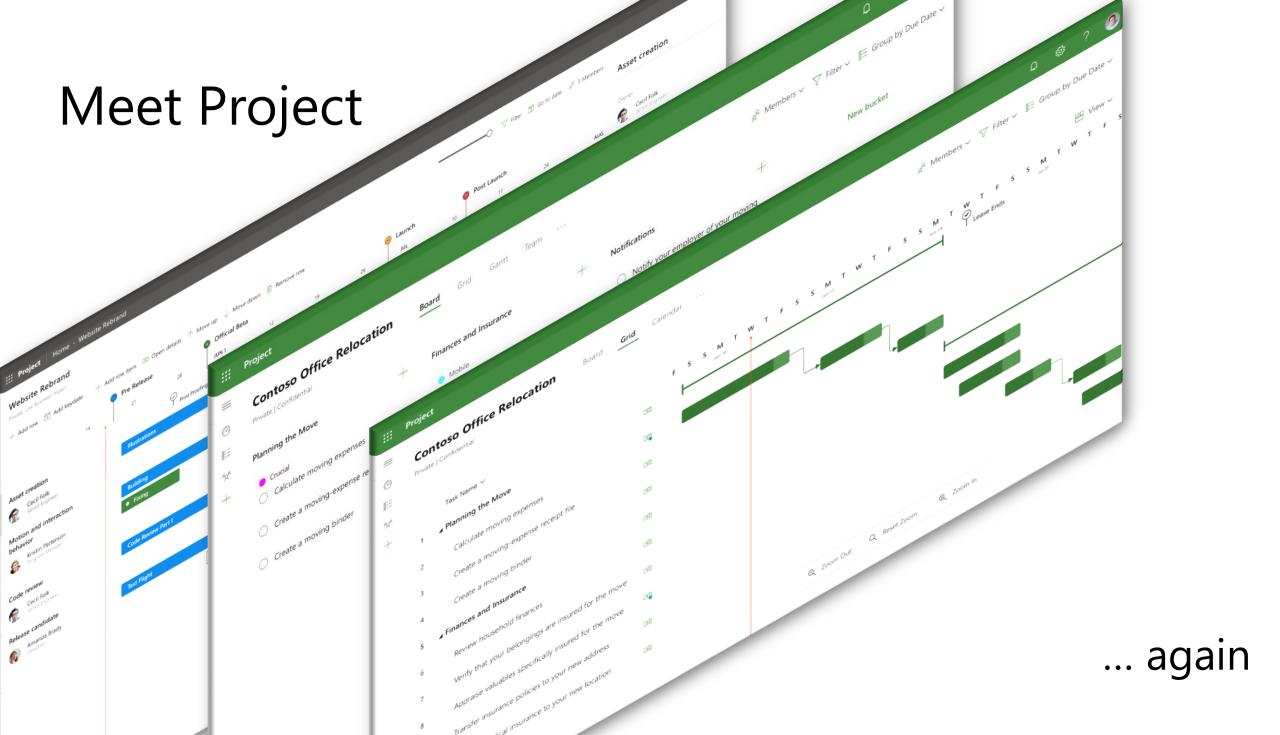
Made for Teams



Built around Business

Project re-imagined

Project re-imagined

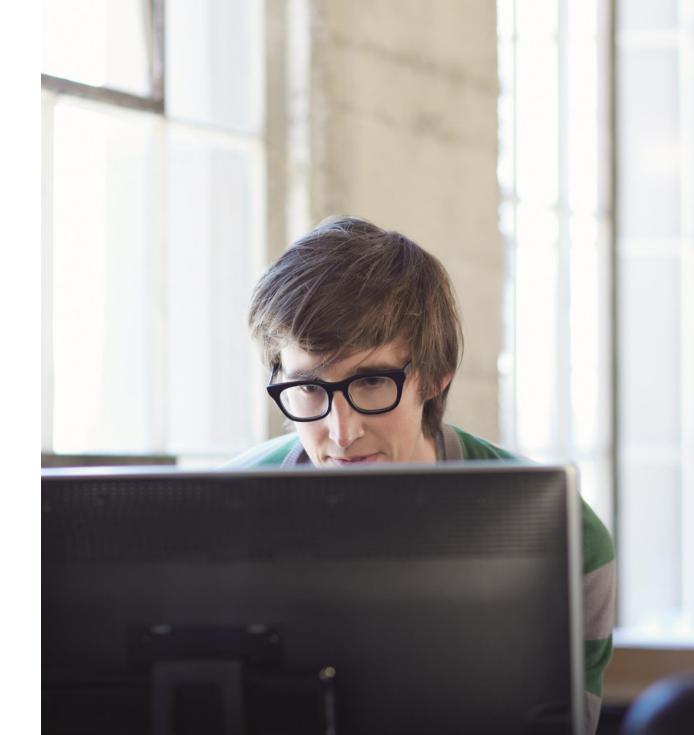


Microsoft Project reimagined

Based on extensive customer engagement to understand the true demands of modern work



Redesigned from the ground up to meet the needs of the future state of work management



Delivered on the web to enable rapid feedback loops and improvement



Built on the most-trusted and secure cloud platform in the world: the Microsoft Cloud



Trends in modern work

Our work happens everywhere...



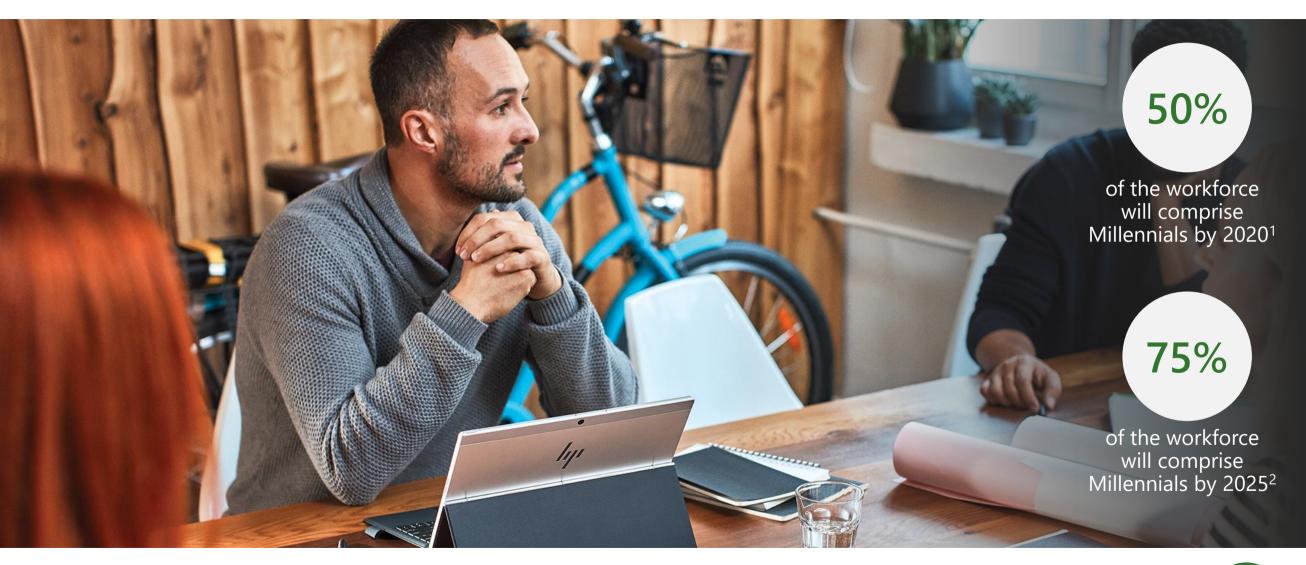




Our teams choose their own tools...



Our teams want simple, visual tools...







Our key processes span the enterprise...



...and we need to adapt and automate tools



Our work depends on the performance of our infrastructure...



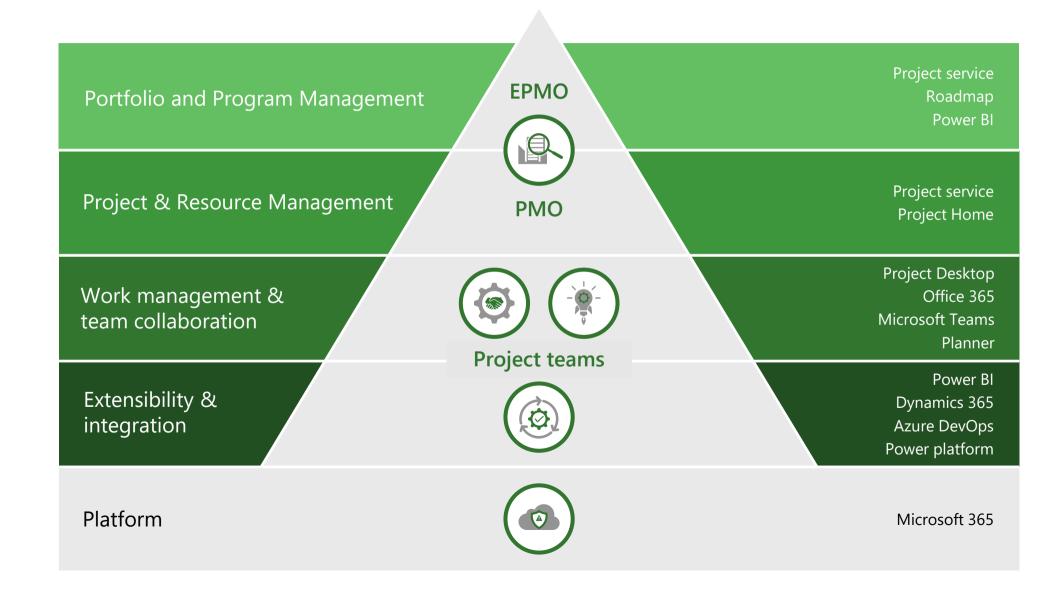
...and we'd rather focus on business, not technology



Modern work management

	Problem	Solution	Outcome
Transparent	Work is happening everywhere all the time—and we end up losing track	Get the big picture: all work, from tasks to portfolios, across multiple services	Make better decisions
Versatile	Our teams choose their own tools to work the way they want	Collaborate on projects with flexible methodologies and familiar Microsoft tools	Get more done
Intuitive	Our accidental PMs and Millennials want simple, visual tools for work	Start fast with simple interfaces and modern web experiences	Deliver quicker
Integrated	Our business processes cut across functions and systems	Run your end-to-end business processes on a single platform	Run your business your way
Compliant	A single compliance, security, or platform issue can disrupt business	Focus on business, not technology with highly compliant, secure, scalable platform	Innovate with confidence

Modern work management <u>ecosystem</u>: Project + Microsoft 365



Microsoft work management ecosystem: <u>Functional view</u>

Better for Business

Always up-to-date <u>features</u> and performance including new <u>Agile</u> projects and <u>Power BI Content Pack</u>

Consistent user experience and up to 5 PC installations of desktop apps per user

Better for IT

Streamlined cloud deployment, maintenance, <u>security</u>, and service manageability aligned to Office 365

Native integration across Office 365 applications and services



Modern work management vision

Teams work the way they want Executives get the results they need

Microsoft Project

empowers companies to achieve better results by aligning investments with projects and resources, working with agility and flexibility, and collaborating globally—all using intuitive, consistent tools in the Microsoft Cloud.

Get the big picture





Intuitive





Get the big picture

A modern PPM solution should help enterprises...

Align investments to strategy

Identify, select, and deliver project portfolios that best align with business strategy to maximize ROI

Choose projects objectively

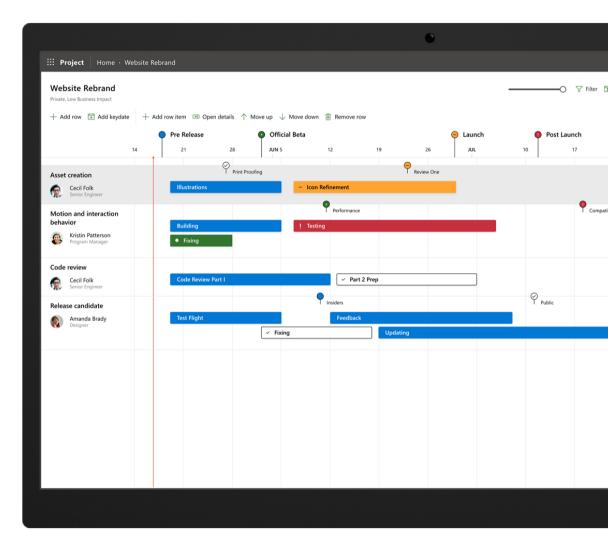
Prioritize project-based sales opportunities with built-in intelligence to plan for successful outcomes

Monitor progress toward business goals

Monitor progress toward business goals using integrated business intelligence dashboards

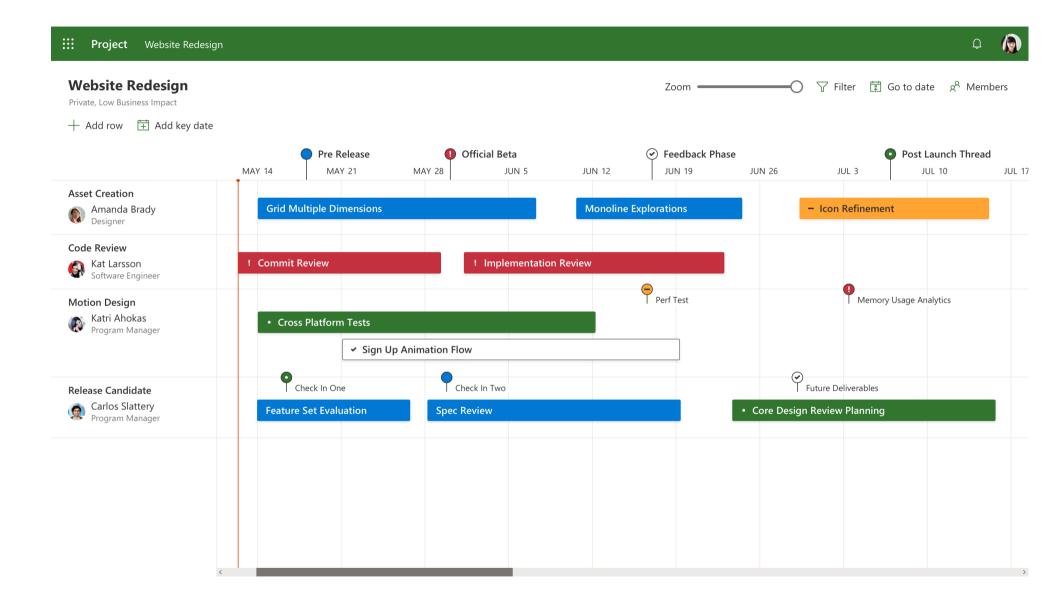
Gain visibility across work

Quickly understand status and investments for all work efforts, from portfolios and programs to projects and tasks



Build visualized roadmaps to see all projects in one place. Learn more about Roadmap here.

Roadmap Visualize project tasks in a roadmap view



Work how you want











Work how you want

A modern PPM solution should help teams...

Work their way

Manage projects using the team's preferred method, like agile, waterfall, ad hoc, or a hybrid

Use agile task boards to track Scrum sprints, or keep it lean with Kanban-style boards

Use tools that match their work style

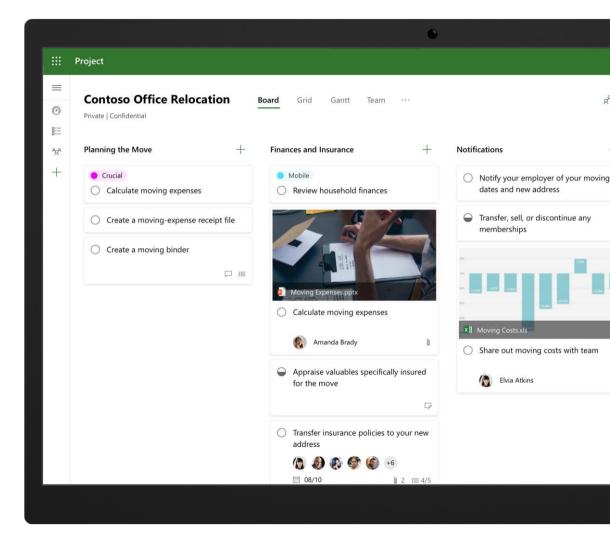
Familiar capabilities ad collaboration through native Office 365 tools help eliminate traditional project team silos

Manage tasks and time from anywhere

Enable teams to report on and own tasks until completion anywhere, anytime, on any device

Maintain governance

Quickly understand status and investments with built-in governance tools, like workflows

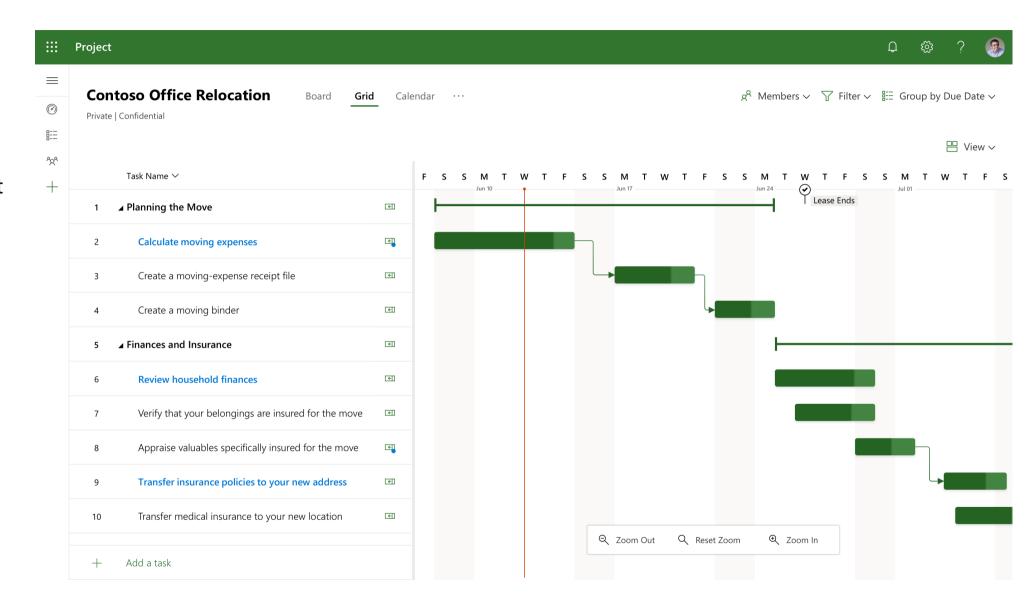


See all your tasks in a simple, Planner-like board. Other views include a grid view and Gantt view.

Gantt View

Visualize project tasks as traditional Gantt chart bars for a quick look at progress and upcoming deadlines

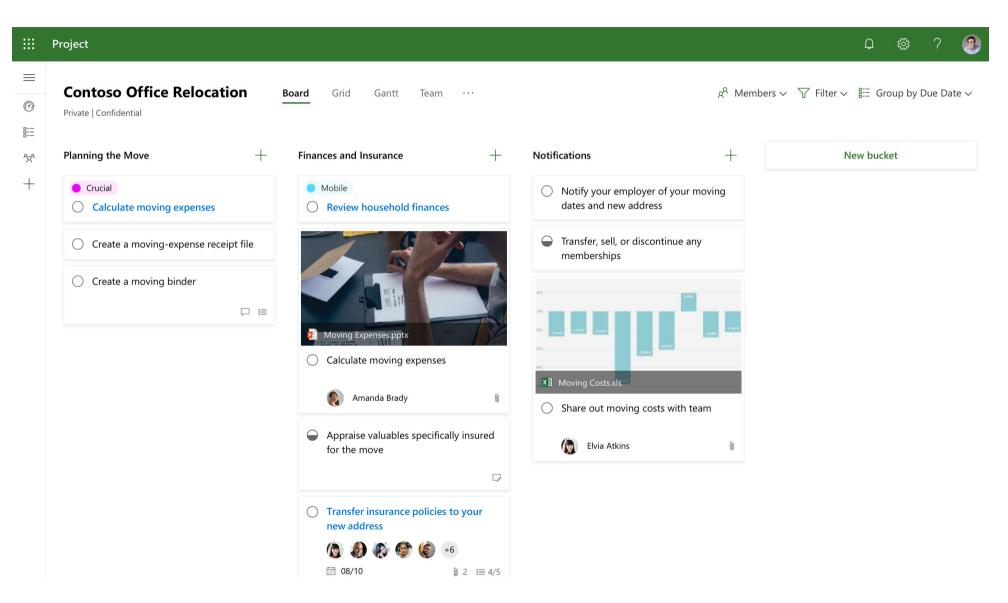
- Understanding task dependencies
- Getting a quick visual of task status and progress



Board View

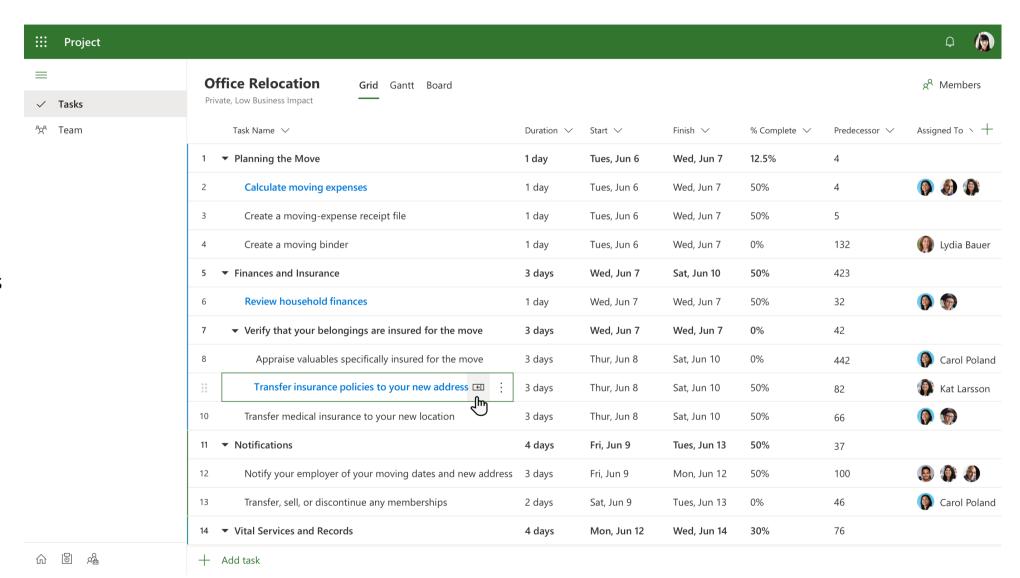
Represent full Project details in a simple, familiar, Planner-like board

- Summarizing status during daily standups
- Organizing tasks into buckets
- Enabling accidental PMs to work more naturally with Project



Grid ViewSee all project details in one, list-oriented view

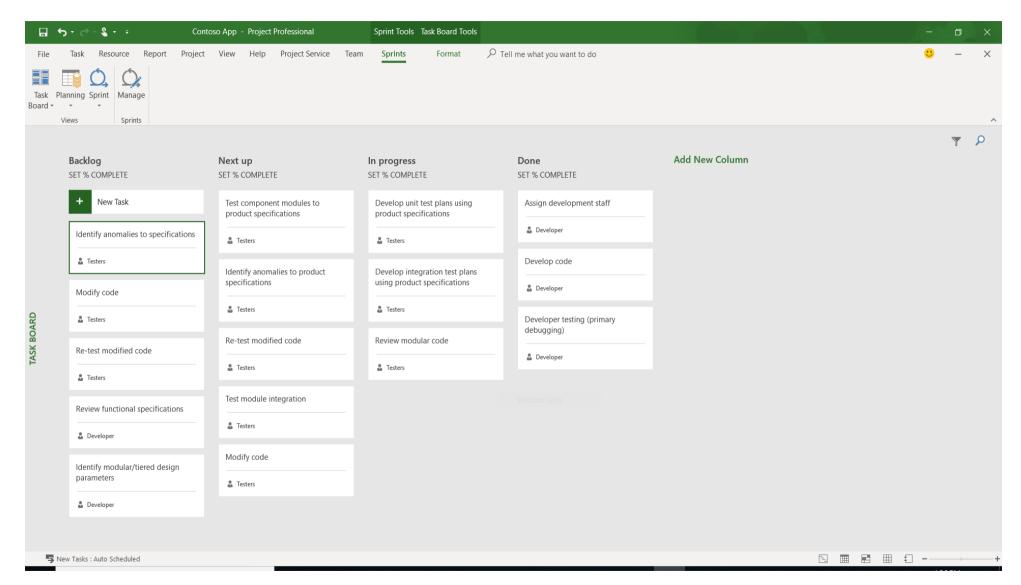
- Getting a complete, simple view of all tasks
- Easy, quick editing down task rows



Project Client

Use the full power of the Project Desktop Client including Gantt, list, board views and more.

- Detailed scheduling, costing, resource management
- Using the familiar views, features, and reports of the desktop client
- Enabling trained PMs to work with the power they need



Start fast











Start fast

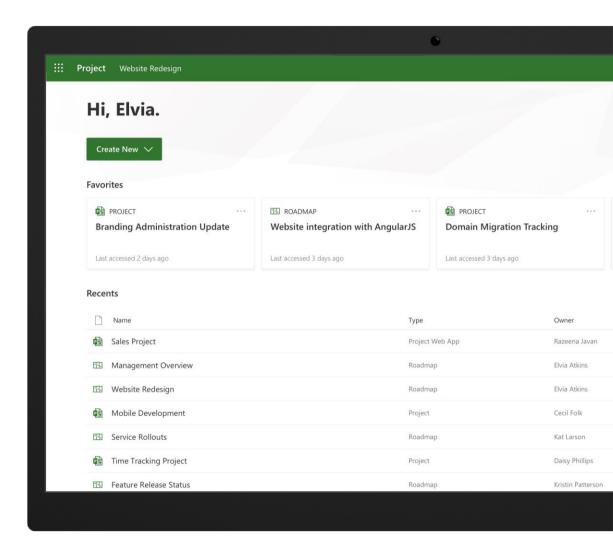
A modern PPM solution should help teams...

Empower all information workers

Enable everyone, from accidental to professional project managers, to manage projects

- Accidental and occasional PMs can benefit from simple task boards for managing smaller projects
- Professional PMs can use advanced tools for a more nuanced and complete approach

Boost productivity with familiar tools
Get project teams started fast with intuitive PPM
tools and modern web experiences that resonate with
users



Home

Access and drill into all projects and roadmaps from a single, intuitive view

Hi, Elvia.



Favorites









Recents

Name	Туре	Owner	Last accessed
Sales Project	Project Web App	Razeena Javan	05/12/2017
团 Management Overview	Roadmap	Elvia Atkins	05/11/2017
団 Website Redesign	Roadmap	Elvia Atkins	05/11/2017
Mobile Development	Project	Cecil Folk	05/01/2017
冠 Service Rollouts	Roadmap	Kat Larson	04/15/2017
Time Tracking Project	Project	Daisy Phillips	03/22/2017
Feature Release Status	Roadmap	Kristin Patterson	02/12/2017

Adapt and automate tools











Adapt and automate tools

A modern PPM solution should help teams...

Customize their PPM experience

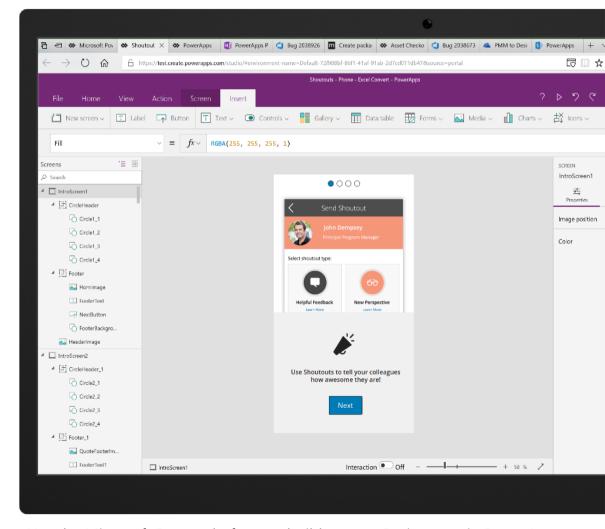
Get the PPM solution you need with native Office 365, Dynamics 365, and Azure DevOps capabilities

Easily extend functionality

Use PowerApps and Flow to create custom apps and automatic workflows—no coding experience required

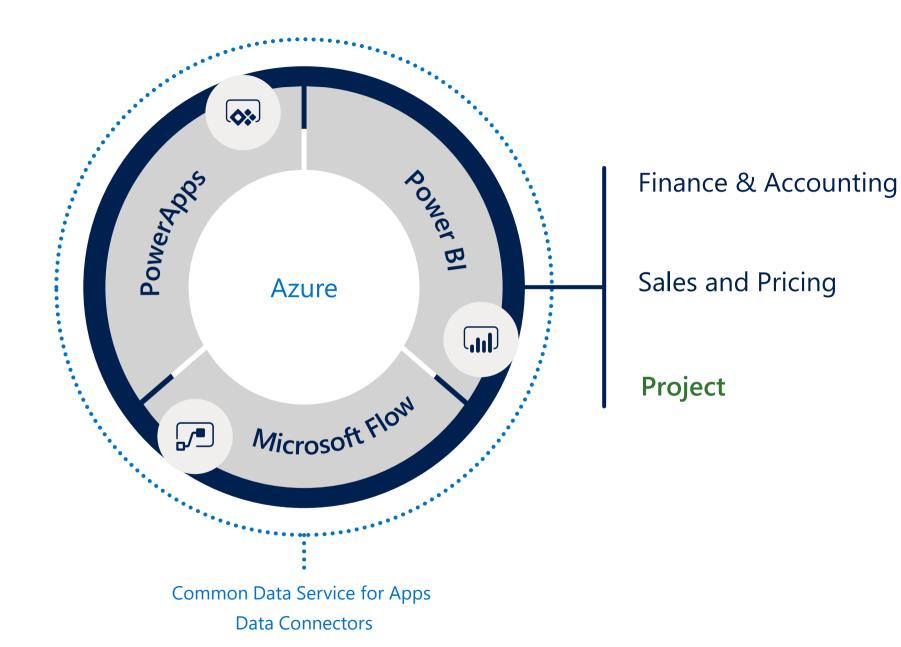
Collaborate with integrated tools

Foster greater collaboration and avoid tool proliferation with a PPM solution that includes integrated solutions for simple task management, scheduling, communications, and more



Use the Microsoft Power platform to build custom Project app in PowerApps. Learn more about the Power platform here.

Microsoft Power platform



Focus on business, not technology







Integrated



Focus on business, not technology

A modern PPM solution should help teams...

Scale automatically

Manage up to 100,000 projects and resources on a single platform while maintaining performance

Forget about infrastructure

Automatically meet the highest levels of security and compliance requirements

Work securely

Get enterprise-grade <u>security</u>, <u>privacy</u>, and <u>transparency</u> through Microsoft 365

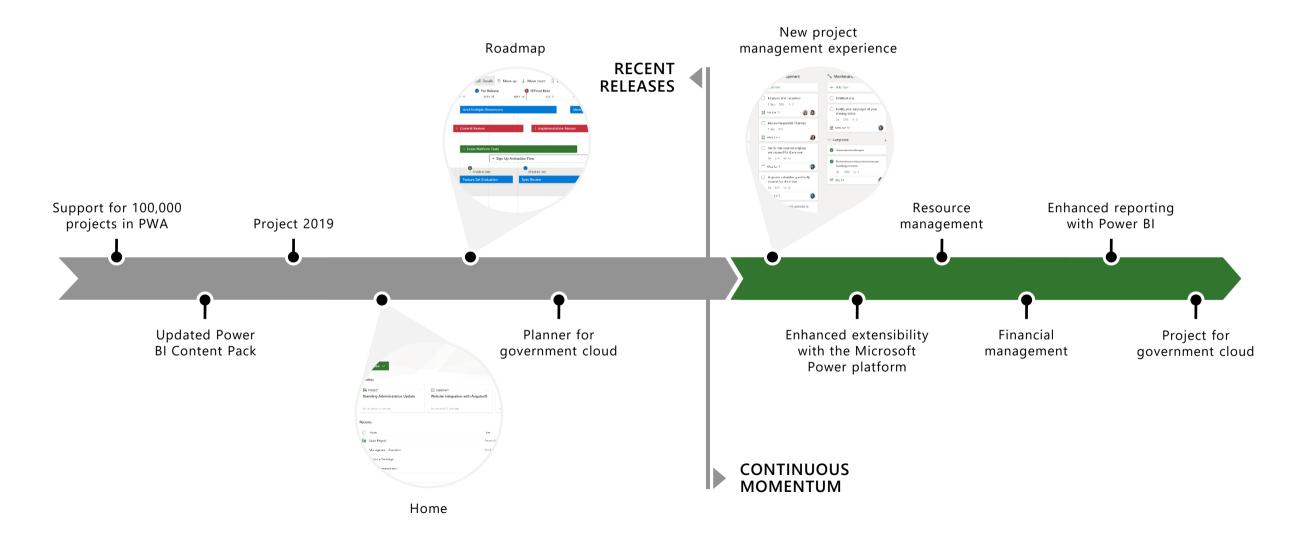
Meet <u>compliance</u> requirements across industries and regions, including HIPAA, FedRAMP, EU Model Clauses, GDPR, ISO 27001 & ISO 27018, and <u>more</u>

Enable all team members

Leverage built-in accessibility features, like Narrator and high-contrast support



Modern work management continuous momentum







With Microsoft Project and Power BI, we've saved 160 working hours each month in reporting alone. That's the equivalent of an additional manager's entire workload."

Dego Silva Ciarrocchi: Specialist in Social Programs, Itaú Social Foundation

The Itaú Social Foundation spends US35 million each year on development of social programs in Brazil. Parent company Itaú Unibanco is the largest financial conglomerate in the southern hemisphere, employing more than 96,000 workers across the nation.



SITUATION

Labor-intensive reporting and low project visibility were hampering the foundation's development times, decreasing the potential for social impact. Itaú Social Foundation needed to automate the reporting process and eliminate redundant work.



BENEFITS

- Eliminated 160 hours of monthly redundant work.
- Increased yearly project portfolio capacity by 30.
- Vastly improved portfolio and project-specific tracking data.





WWF Brazil focuses on saving the planet with more efficient project management "Using Microsoft Project Online, there is no doubt that we are more effective at our core mission. We have seen a 10 percent increase in productivity since we've put the solution in place."

Marcelo Brasileiro, CFO, IT Director WWF Brazil



Conserving one of the world's most important and biodiverse regions is no small undertaking. With a third of the world's remaining tropical forests, the Amazon helps stabilize local and global climate—and the World Wide Fund For Nature (WWF) has been working for 40 years to protect it. That's why state-of-the art project management and reporting tools are a must. The nonprofit turned to Microsoft Project Online to help the organization replace slow, inefficient, and outdated spreadsheet-based processes so it could focus on its mission to preserve nature, harmonizing human activity with the conservation of biodiversity and the rational use of natural resources, for the benefit of the citizens of today and of future generations.



WWF Brazil focuses on saving the planet with more efficient project management "Using Microsoft Project Online, there is no doubt that we are more effective at our core mission. We have seen a 10 percent increase in productivity since we've put the solution in place."

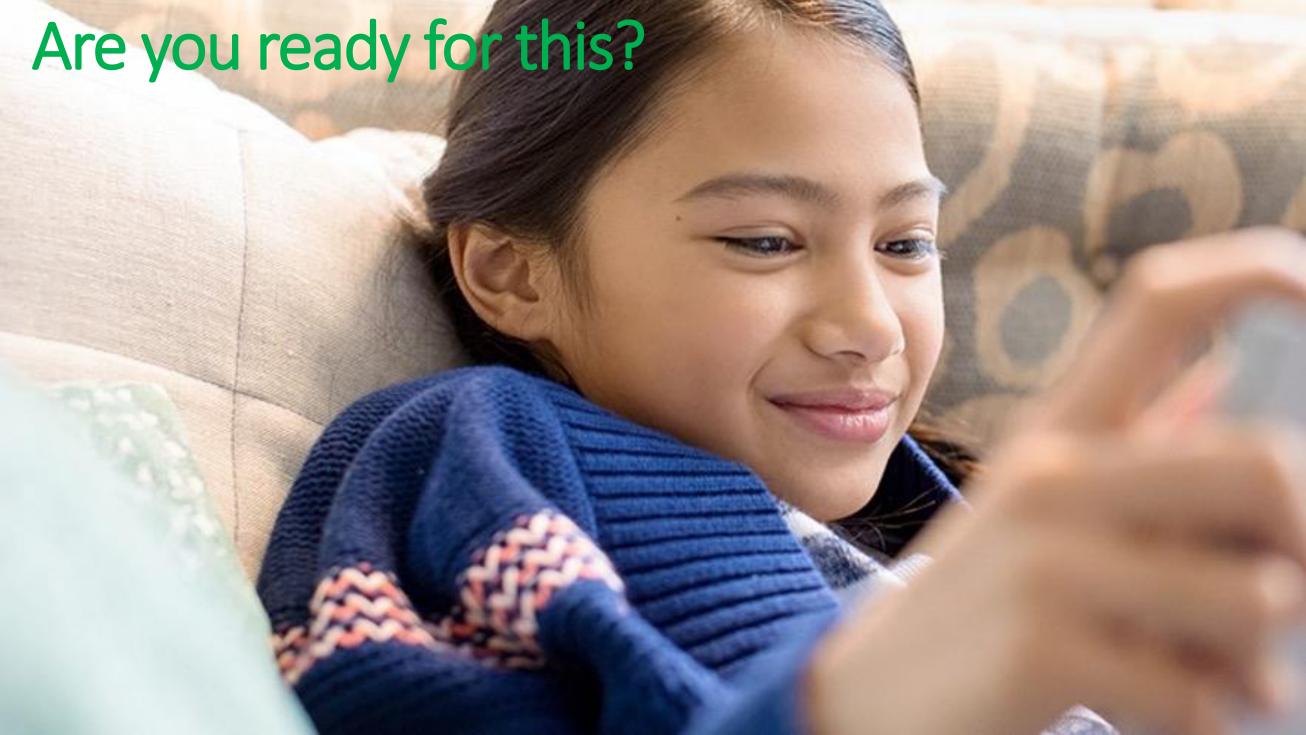
Marcelo Brasileiro, CFO, IT Director WWF Brazil



Conserving one of the world's most important and biodiverse regions is no small undertaking. With a third of the world's remaining tropical forests, the Amazon helps stabilize local and global climate—and the World Wide Fund For Nature (WWF) has been working for 40 years to protect it. That's why state-of-the art project management and reporting tools are a must. The nonprofit turned to Microsoft Project Online to help the organization replace slow, inefficient, and outdated spreadsheet-based processes so it could focus on its mission to preserve nature, harmonizing human activity with the conservation of biodiversity and the rational use of natural resources, for the benefit of the citizens of today and of future generations.







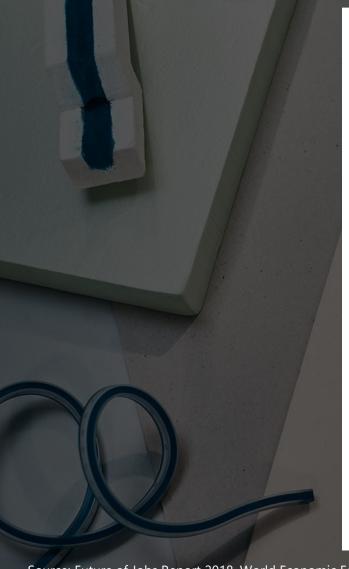


Thank you.

Working Practices



The Jobs Landscape





emerging roles, global change by 2022 133 Million

roles, global change by 2022



Top 10 Emerging

- 1. Data Analysts and Scientists
- 2. Al and Machine Learning Specialists
- 3. General and Operations Managers
- 4. Software and Applications Developers and Analysts

WØRLD ECØNOMIC FØRUM

COMMITTED TO IMPROVING THE STATE OF THE WORLD

- 5. Sales and Marketing Professionals
- 6. Big Data Specialists
- 7. Digital Transformation Specialists
- 8. New Technology Specialists
- 9. Organisational Development Specialists
- 10. Information Technology Services

Top 10 Declining

- Data Entry Clerks
- 2. Accounting, Bookkeeping and Payroll Clerks
- 3. Administrative and Executive Secretaries
- 4. Assembly and Factory Workers
- 5. Client Information and Customer Service Workers
- 6. Business Services and Administration Managers
- 7. Accountants and Auditors
- 8. Material-Recording and Stock-Keeping Clerks
- 9. General and Operations Managers
- 10. Postal Service Clerks



Source: Future of Jobs Report 2018, World Economic Forum